



Built on the breakthrough research of Dr. Ralph Keeney, a global leader in decision science, with insights from Drs. Nina Mazar (behavioral economics), Erika Hall (diversity), and Marc Brackett (emotional intelligence), Oji Decide is a groundbreaking decision-making training program that utilizes decades of research to help your team make better, more confident choices that lead to better outcomes.

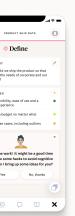
These skills are built over time, through a unique combination of self-paced micro learning segments and live, coach-led sessions. Learners complete the multi-modal learning steps on their phones, experiencing a wide variety of learning activities, while live, video-based learning steps, bring the experience to life.

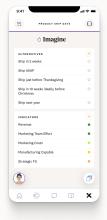
#### PROGRAM BENEFITS

### Organization Benefits

- Oji Decide is effective for everyone, regardless of role, experience, or location
- Oji Decide is a comprehensive and affordable solution that can be deployed in minutes. Our included 'concierge service' makes it easy to support and manage
- Our Proof of Impact system provides data-backed learning validation to show real ROI









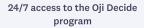


### **Learner Benefits**

- Anytime, anywhere learning from the Oji Life Lab app
- Brief, bite-sized steps are easy to fit in during the day on breaks, during lunch, or while commuting
- Highly interactive program, making the learning engaging and fast-paced
- Experience lasting behavioral benefits over time from the carefully crafted learning sequence, in contrast to workshops that cram information that learners can't retain
- Live video coaching sessions offer opportunities to ask questions, apply learning in real-world situations, and interact with peers



WHAT'S INCLUDED









Engaging "wrap around" webinars led by Oji Coaches at kick-off, midpoint, and wrap-up (for larger groups)



Access to coaches via Coach Chat



Built-in Decision Tool mini-



Resource library available during the learning experience and after



Digital badges for participants that complete the program



Oji Life Lab "Concierge Service", includes:

- Pre-Planning Session to define project objectives and success criteria
- Comprehensive online metrics dashboard
- Comprehensive Proof of Impact written report provided at end of project
- Live group call to review Proof of Impact report with stakeholders

PRICING

\$349 per person

### One-time fee





## Oji Decide Learning Outline

Key (Skill Area Covered)

Cognitive Bias

Emotions

DID IT: Define

DID IT: Imagine

DID IT: Decide

.evel	Level Title	Target Complete Time	Step #	Step Title	Sk	ill Ar	ea C	over	ed	Minute: Step
	Intro to Decision-Making	20 days	1	Welcome to Oji Decide!						15
I			2	Decision-Making 101						14
			3	DID IT: Your Decision-Making Model						15
			4	Better Decisions with the Decision Tool						13
			5	LL1: The Psychology of Decision-Making	•					30
			6	Defining Your Decisions						15
			7	Write Your Own Decision Statement						12
			8	The Roles of Values and Objectives						15
			9	Perspectives Podcast: Jazz Musician,						15
			J	Richard Johnson						10
			10	Cognitive Bias in Decision-Making	•					15
				(Overconfidence)						
			11	Imagine the Possibilities				•		10
			12	Working with Indicators				•		14
			13	Getting Ready to Decide						13
			14	Deciding to Act					•	15
			15	LL2: Integrating DID IT						30
				Total						4 hrs 1 min
	Biases, Emotions and DID IT	•	16	Welcome to Level 2						11
			17	The Role of Emotions		•				14
		25 days	18	Define: Decision Statements			•			12
			19	Define: Writing Objectives			•			15
			20	<b>Emotion Regulation &amp; Debiasing Strategies</b>		•				15
			21	LL3: Biases, Emotions & Decisions	•					30
			22	Imagine: Alternatives and Indicators				•		15
			23	Perspectives Podcast: Basketball Referee,						15
				Shelley Russi						
			24	Anchoring Bias	•					15
			25	Decide: Comparing Alternatives						11



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.evel	Level Title	Target Complete Time	Step #	Step Title	Ski	ll Ar	ea C	over	ed	Minutes Step
2	Biases, Emotions	15 days	26	Approaches to Evaluating Alternatives					•	15
	and DID IT (continued)	Running Total: 25 days	27	Uncertainty					•	13
	(continued)	25 uays	28	Deciding					•	15
				Total						3 hrs 18 min
<b>B</b>	Decision	14 days	29	Welcome to Level 3!						11
	Opportunities	Running Total:	30	A Practice for Life			•			13
		40 days	31	The Sunk Cost Fallacy	•					12
			32	Decision Opportunities			•			13
			33	Perspectives Podcast: Retired DEA Agent, John Austin						15
			34	When You're Not the Decision-Maker			•			15
			35	Influencing Decisions with Values			•			15
			36	Preparing for DID IT Bootcamp						15
			37	DID IT Bootcamp: Define			•			14
			38	DID IT Bootcamp: Imagine				•		15
			39	DID IT Bootcamp: Decide					•	14
			40	1:1 Coaching - Your Decision Skills Action Plan						15
				Total						2 hrs 47 min
	Team Decision-Making	20 days on-Making Running Total: 60 days	41	Welcome to Level 4!						9
			42	Who Really Makes the Decisions?			•			15
		00 days	43	Confirmation Bias	•					15
			44	Defining Decisions in Organizations			•			14
			45	From Values to Objectives			•			12
			46	Organizational Objectives			•			12
			47	Perspectives Podcast: Hollywood Producer,						15
				Brad Fuller						
			48	Diverse Voices = Better Decisions				•		15



# Oji Decide Learning Outline

Ke	y (Skill Area Covered)
•	Cognitive Bias
•	Emotions
•	DID IT: Define
•	DID IT: Imagine
•	DID IT: Decide

Level	Level Title	itle Target Complete Time	Step #	Step Title	Sk	Minutes				
					•	•	•	•	•	Step
4	Team Decision-Making (continued)	9	49	LL 4: Confirmation Bias and	•					30
				Team Decision-Making						
			50	Generating Team Alternatives				•		14
			51	Indicators				•		11
			52	Hiring: A Decision-Making Use Case	•					15
			53	Deciding as a Team					•	13
			54	The Journey						15
			55	1:1 Coaching - Celebrating the Journey						15
			56	You DID IT!						5
				Total						3 hrs 45 min
				Total Learning Time						13 hrs 51 min